SUBJECT: ECONOMICS - 1 MICROECONOMICS SEMESTER - I ACADEMIC YEAR 2017-18 (4 Lectures Per Week)

MONTH	UNIT TO BE COMPLETED	TOTAL LECTURES
JUNE	UNIT-1: Ten Principles of Economics: Trade-offs faced by the individuals – significance of opportunity cost in decision making – thinking at the margin- responses to incentives-benefits from exchange-organization of economic activities through markets and its benefits – seventh, role of government in improving market outcomes – dependence of standard of living on production-	12
JULY	growth in quantity of money and inflation-inflation and unemployment trade-off. UNIT-II: Economics and Its Methods: The scientific method –role of assumptions- economic models: circular flow of income and production possibilities curve –Micro economics and Macroeconomics-economist as policy advisors: positive economics and normative economics – causes of disagreement among economists –	14
AUGUST	basics of graphs (graph of single variable, graph of two variable, curves in the co-ordinate system, slope-cause and effect). <u>UNIT-III</u> : What is a market- what is competition-demand curves: market demand versus individual demand - movements along the demand curve-shifts in the demand curve, supply curves: market supply and individual supply- shifts in supply curve-market equilibrium - three steps to analyse changes in equilibrium -	10
SEPTEMBER	price ceilings and floors-taxes and their impact-price-elasticity of demand- total revenue and the elasticity of demand - impact of price elasticity on revenue. <u>UNIT-IV</u> : Interdependence and Trade: Specialisation and trade —meaning of absolute cost advantage —opportunity cost and comparative cost advantage — comparative advantage and trade-gains from trade-	09
OCTOBER	application of comparative cost advantage to international trade - trade policy: free trade and protection.	05

SUBJECT: ECONOMICS - II MACROECONOMICS SEMESTER - II ACADEMIC YEAR 2017-18 (4 Lectures Per Week)

MONTH	UNIT TO BE COMPLETED	TOTAL LECTURES
NOVEMBER	UNIT-I: Concepts and Definitions: Circular flow of Income in an Open Economy–GDP-GNP-NNP- GDP Deflator–Real and Nominal quantitates–GDP at purchasing power parity –Exchange rate as a price – GDP Growth: India's experience –Trends in Growth Rate and Sectoral Composition of GDP- Sources of Data.	14
DECEMBER	<u>UNIT-II</u> : Consumption, Saving and Investment: National Income Identity in an Open Economy- Keynesian Consumption Function- Investment Multiplier-Marginal Efficiency of Capital and Rate of Interest-Accelerator- Savings in India: Trends and Composition-	12
JANUARY	Capital Formation in India: Trends and Composition-Sources of Data. <u>UNIT-III</u> : Government: Public Goods and their Features- Merit Goods- Sources of Revenue: Direct and Indirect Tax- Impact, Shifting and Incidence of Tax- Sources of Non- Tax Revenue- Public Expenditure: Revenue and Capital Expenditure	14
FEBRUARY	- Subsidies- Types of Deficits: Revenue, Budgetary, Fiscal and Primary-Concept of GST- Recent Trends- Sources of Data. <u>UNIT-IV</u> : External Sector: Structure of Balance of Payments-Types of Disequilibrium in BOP-	06
MARCH	Exchange Rate Determination- Concept of FOREX and its components-Sources of Data.	04

SUBJECT: ECONOMICS - III MICRO ECONOMICS - II SEMESTER - III ACADEMIC YEAR 2017-2018 (3 Lectures Per Week)

MONTH	UNIT TO BE COMPLETED	TOTAL LECTURES
JUNE	Module 1: Utility Analysis: Preferences - strong ordering-weak ordering - completeness - transitivity-rational preferences-utility as representation of preferences-indifference curves and their properties - budget constraint-utility maximisation and	12
JULY	consumer's equilibrium-income effect-substitution effect-derivation of demand curves. Module –II: Production Analysis: Production function- Cobb-Douglas production function-short run and long run returns to scale-Isoquants and their properties –MRTS-iso-cost curves-cost minimisation and producer's equilibrium-derivation of factor demand curves.	14
AUGUST	Module –III: Costs and revenue: Various concepts of costs and their inter-relationship - behaviour of costs in the short run and the long run -long run average cost curve and its derivation-implicit and explicit costs total revenue-marginal revenue-average revenue.	10
SEPTEMBER	Module IV: Competitive Markets: Homogenous goods-no barriers to entry-no collusion among sellers-availability of market information – price equals marginal cost in competitive markets- supply curve and derivation in competitive markets- equilibrium of the firm and the industry –	09
OCTOBER	consumer's surplus-producer's surplus - economic efficiency in competitive markets.	05

SUBJECT: ECONOMICS - IV MACRO ECONOMICS - II SEMESTER - IV ACADEMIC YEAR 2017-18 (3 Lectures Per Week)

MONTH	UNIT TO BE COMPLETED	TOTAL LECTURES
Nov.	Module 1: Money: Concept of money- supply of money- CRR, CDR, high powered money and its components- Money multiplier-current measures of money supply in India – quantity theory of money- velocity of circulation- factors affecting velocity of circulation- Fisher and Cambridge equations.	12
DEC.	Module 2: The Money-Market: Motives for holding money- transactions motive- precautionary motive-speculative motive- interest rate as cost of holding money- liquidity trap- money-market equilibrium-derivation of LM curve-shifts in the LM curve.	14
JAN.	Module 3: The Goods Market: Savings function-marginal propensity to save- investment demand function and its interest elasticity- animal spirits-equilibrium in the goods market- derivation of the IS curve-shifts in the IS curve.	10
FEB.	Module 4: Monetary and Fiscal Policy: Simultaneous equilibrium in the goods and money markets (IS-LM equilibrium) – determination of income and interest rates- monetary policy and its instruments effectiveness of monetary policy-	09
MARCH	Fiscal policy and its instruments- effectiveness of Fiscal policy.	05

Dr. N. A. Muthule.

Class - SYBA, Semester - III, Subject - Economics Paper -IV - Indian Economy: Contemporary Concerns

(3 Lectures Per Week)

	(3 Lectures Fer Week)	
Month	Unit to Be Completed	Total Lect.
June	Module 1: Demonetization: To Deify or Demonize? Objectives of demonetisation and previous instances of demonetisation - India's demonetisation as unprecedented in international economic history – Short-term costs and Long-term benefits of demonetization. Analytics of demonetization –	08
July	Future policy measures to maximise benefits and minimise costs of demonetisation. Module 2: Fiscal Framework: The World is Changing, Should India Change Too? Fiscal Responsibility and Budget Management (FRBM) Act – Why there is a need for counter-cyclical fiscal policy in India? – Debt dynamics with the help of equation for debt sustainability. Fiscal Rules: Lessons from the States: Fiscal Responsibility Legislation (FRL) – Impact of FRL on Budget process – Impact of FRL on Deficits – Lessons for future fiscal rules.	12
Aug.	Module 3: Universal Basic Income: A Conversation with and within the Mahatma: The Conceptual/Philosophical case for UBI – The Conceptual Case against UBI – Arguments in Favour and Against UBI - How can UBI overcome the issues of misallocation and leakages of resources? – Can UBI improve financial inclusion? – Will UBI lead to moral hazard and reduce labour supply? – What are the guiding principles for setting up UBI? –	12
Sept.	What are the prerequisites for introducing UBI? – Is there fiscal space to finance UBI? Module 4: Income, Health and Fertility: Convergence Puzzles Income convergence/divergence within India – Consumption convergence/divergence within India – Health Convergence within India with room for improvement against international standard – Total Fertility rate convergence (India and World) – Interpreting Graphs/Data regarding.	12
Oct.	Income/Life Expectancy/ Infant mortality rate/Total fertility rate (For All Indian States)	08

Class -SYBA, Semester - IV, Subject - Economics Paper - VI - Development Issues of Maharashtra's Economy (3 Lectures Per Week)

Month	Unit to Be Completed	Total Lect.
November	Module 1: Introduction to Maharashtra's Economy: Backdrop, Demography, Key Indicators of Development,	08
December	Macroeconomies development of the Regions, Paradigm Shift. Module 2: Importance of Tribal Areas: Present Status, Comparison with States, PCI, Poverty, Overview of Nutrition, Health & Education, Causes of Deprivation, Reforms to be undertaken.	12
January	Module 3: Water Resources: Availability of Water resources, government policy, overview of irrigation development (No division – wise discussion), overview of irrigation in Rest of Maharashtra, General Overview of Rural & Urban areas water supply,	12
February	Recommendation for water distribution/ Balanced development. Module 4: Health and Connectivity: Health: The Kelkar Committee approach to health, Regional disparities, Health Care Systems, Health outcomes, Recommendation and Strategies.	12
March	Connectivity – Introduction, General Overview of Roads, Railways, Ports, Airports and Broadband, Resources required.	08

Class - TYBA, Semester - V, Subject - Economics Paper -IV - Advanced Economic Theory

(4 Lectures Per Week)

Month	Unit to Be Completed	Total Lect.
June	<u>Unit – I</u> : Decision making under Oligopoly: Cournot's model, Collusion: Cartels and Price Leadership. Game Theory:	12
July	Nash Equilibrium and Prisoner's Dilemma, Public Goods Game. Unit – II: Theory of Factor Pricing: Factor Pricing in Perfectly and Imperfectly Competitive Market's. Theory of Rent Wage Determination under Collective Bargaining, Bilateral Monopoly. Loanable Funds Theory, Risk, Uncertainty and Profits.	16
Aug.	<u>Unit-III</u> : General Equilibrium and Social Welfare: Interdependence in the Economy - General Equilibrium and its existence - The Pareto Optimality. Criterion of Social welfare, Marginal Conditions for a Pareto Optimal Resource Allocation, Perfect Competition and Pareto Optimality.	16
Sept.	Kaldor- Hicks Compensation Criterion- Arrow's Impossibility Theorem. Unit-IV: Economics of Information: Economics of Search: Search costs. Information failure and missing markets. Asymmetric Information: the market for Lemons. Adverse selection:	16
Oct.	Insurance Markets. Market Signaling. The Problem of Moral Hazard. The Principal-Agent. Problem. The Efficiency Wage Theory.	10

Class - TYBA, Semester - VI, Subject - Economics

Paper - IV - Advanced Economic Theory

	(4 Lectures Per Week)	
Month	Unit to Be Completed	Total Lect.
Nov.	Unit-I: IS-LM Model: Money market equilibrium: The LM Curve; Product market equilibrium: The IS Curve; The IS & LM Curve Combined — Factors Influencing equilibrium Income & the Interest Rate, Monetary Influences: Shift in the LM Schedule–Real Influences: Shift in the IS Schedule; Relative Effectiveness of Monetary & Fiscal Policy:	16
Dec.	Policy Effectiveness & the Slope of the IS Schedule – Policy Effectiveness & the Slope of the LM Schedule; Aggregate Supply & Determination of Price Level & Aggregate Output using AD & AS Curves. Philip,s Curve.	
	<u>Unit-II</u> : International Trade: Classical Theory of International Trade, Haberler's Theory of Opportunity Cost, Hecksher – Ohlin Theory of Trade- Terms of Trade: Gross, Net and Income - Law of Reciprocal Demand & offer Curves.	14
Jan.	Equilibrium price in International Trade Policy; Tariffs and their Effects.	
	<u>Unit-III</u> : Open-Economy Macro Economics: Determination of Exchange rate in Foreign Exchange Markets: Fixed and Flexible, Nominal and Real Exchange Rate - Mundell-Fleming model – the Impossible Trinity. Purchasing Power Parity Theory.	16
Feb.	Balance of the Payments Component, Disequilibrium and adjustments-Currency Crisis.	16
	<u>Unit-IV</u> : Public Economics: Public Goods Externalities, Market Failures - Role of the State - the Cose theorem. Principles of Taxation: Ability to pay Principle and Benefit Principle Concept of Impact, Incidence and Shifting of a Tax.	
March	Dalton's & Musgrave's concepts of Tax-Incidence – Demand and Supply Theory of Incidence, Excess Burden of Taxation.	10

Mr. S.M. Loharrame

SUBJECT: ECONOMICS - V GROWTH AND DEVELOPMENT-1 SEMESTER - V ACADEMIC YEAR 2017-18 (4 Lectures Per Week)

MONTH	UNIT TO BE COMPLETED	TOTAL LECTURES
JUNE	UNIT-I: Meaning of Development: Development and related concepts: economic growth, economic development, human development, sustainable development, Sen's views on development, Millennium Development Goals (MDGs); Measurement: Income indicators and their limitations,	12
JULY	Human Development Index, Gender-related Development Index. <u>UNIT-II</u> : Theories of Development: Rostow's stages of growth, big push, Critical Minimum Effort, Coordination Failure and Multiple equilibria, Harrod-Domar growth model, Structural change and Lewis' model of unlimited supplies of labour,	14
AUGUST	Solow's growth theory, Schumpeter's theory of development. UNIT-III: Issues in Development: Rural-urban divide, development and environment, inclusive growth, rural credits, microfinance, infrastructure in development.	10
SEPTEMBER	<u>UNIT-IV</u> : Poverty, Inequality and Development: Measurement of poverty, Head-Count Index and Poverty Gap Indices, policy options for alleviation of poverty, measurement of income inequality, economic growth and income inequality.	09
OCTOBER	- Kuznet's inverted U hypothesis, impact of inequality on development, informal sector.	05

SUBJECT: ECONOMICS - VI GROWTH AND DEVELOPMENT-II SEMESTER - VI ACADEMIC YEAR 2017-18 (4 Lectures Per Week)

MONTH	UNIT TO BE COMPLETED	TOTAL LECTURES
NOVEMBER	UNIT-I: Population and Human Resources: Demographic transition, microeconomic household theory of fertility, approaches to population policy, Human Capital and its role in development, Health and Nutrition in development.	14
DECEMBER	Health and Nutrition in development. <u>UNIT-II</u> : Structural Transformation—The Kuznets—Clerk thesis, Causes of Urbanization, migration and development, policies for the urban informal sector, role of agriculture in economic development, policies for rural development.	12
JANUARY	<u>UNIT-III</u> : Internal aspects of development: Trade strategies for development: export promotion versus import substitution, financing of balance of payments deficits, foreign direct investment and multinational corporations.	14
FEBRUARY	Foreign portfolio investment and developing countries. <u>UNIT-IV</u> : Agencies of Development: Market, Stats and Voluntary sector as agencies of Development, Types of planning, changing role of development planning, Models of development planning. Gender Budgeting.	06
MARCH	Role of international Agencies in Development, World Bank and IMF, Structural adjustment and stabilization, WTO.	04

S.N. Whakare

Class – TYBA, Semester – V, Subject – Economics

Paper -VI - Industrial & Labour Economics

(3 Lectures Per Week)

Month	Unit to Be Completed	Total Lect.
June	<u>Unit-I</u> : Introduction: Meaning and Scope of Industrial Economics Industrial Profile: Private Sector - Performance and Problems. Co-operatives — Features, Types, Merits and Demerits. Public Sector - Role, Performance and Problems.	09
	Diversification and Industrial Combination – Motives for Mergers and Acquisitions.	
July	<u>Unit-II</u> : Industrial Location and Problems of Regional Imbalance: Determinants of Industrial Location. Theories of Location. Weber's and Sargrnt's and Florence's The Theories. Dispersion of Industries and the Problems of Regional Imbalance.	12
1 1	Unit-III: Industrial Productivity and Industrial Sickness:	1,2
Aug.	Concept and measurement of Industrial Productivity. Factors affecting of Industrial Productivity Industrial Sickness – Causes Effects and Remedial Measures.	12
	Rationalization – Concept, Aspects and Impact.	
Sept.	<u>Unit-IV</u> : Industrial Development in India: New Industrial Policy - 1991. Disinvestment Policy. Micro, Small and Medium Enterprises Development Act - 2006. National Manufacturing Policy - 2011. Resent Trends in India's Industrial Growth.	12
Oct.	Role of MNSC's in Indian Economy-Merits and Demerits. Issues in Industrial Proliferation and Environment Preservation, Pollution Control Policies.	06

Class - TYBA, Semester - VI, Subject - Economics

Paper -VI - Industrial & Labour Economics

(3 Lectures Per Week)

Month	Unit to Be Completed	Total Lect.
Nov.	Unit-I: Introduction: Indian Labour Market: Characteristics of Indian Labour market. Child Labour and Female Labour — Problems and Measures. Globalization and Indian Labour market. Labour market Reforms.	12
Dec.	Exit Policy and Need for Safety Nets. Second National Commission on Labour. Unit-II: Trade Unionism: Definition and Functions of Trade Unions. Historical Evolution of Trade of Unions in India and Their Present Status. Problems of Trade of Unions in India. Role of Outside Leadership.	12
Jan.	Unit-III: Industrial Relations: Causes of Industrial Disputes and Their settlement mechanism. Collective Bargaining – Concept, Features, Importance and Prerequisites for Successful Collective Bargaining. Collective Bargaining in India.	12
Feb.	Worker's Participation in Management - Concept, Objectives and Forms of Worker's Participation in India. <u>Unit-IV</u> : Labour Welfare and Social Security: Concept, Theories and Principles of Labour Welfare. Agencies for Labour Welfare. Role of Labour Welfare Officer.	12
March	Social Security - Concept, Assistance and Social Insurance. social security Measures in India. International Labour Organization and Impact on Indian Labour legislation.	06

Mr. S. M. Loharare

Annual Teaching Plan Academic Year - 2017 - 2018 Class – TYBA, Semester – V, Subject – Economics Paper –X – Research Methodology (4 Lectures Per Week)

Month	Unit to Be Completed	Total Lect.
June	Module 1: Introduction to Concept of Research: Nature, Scope & Purpose of social research - Basic assumptions of research - Significance and objectivity in social sciences research - Types of research: pure & applied research; formulative or exploratory research; descriptive research, historical research,	12
July	experimental research, survey research - Ethical issues relating to research - major difficulties in the Area of economics research. Module 2: Elements of Research Methodology: Steps in Research process: Identification, selection and formulation of research problem -sources of research problem - criteria of a good research problem - Review of literature -Formulation of hypothesis - Preparing Research Design: Definition, Concepts, and types-exploratory, descriptive and diagnostic, experimental and Analytical research designs -Collection and analysis of the data - Interpretation and report writing.	16
Aug.	Use of web search in research process- introduction to Internet and WWW - Using search engine like Google, Yahoo etc. Use of advanced search techniques. Module 3: Sources of Data for Research: Types of data sources: Primary and Secondary - choice between Primary and Secondary data - Primary Data-Meaning and Collection methods - Observational method - Interview technique - Design of Schedule and Questionnaire - Survey method and Field Visits - Case Study as a method. Major Sources of Secondary data: Meaning, advantages, Relevance, limitations and cautions of secondary data. Sampling Technique: Census and sample survey- Essentials of a good Sampling - Advantages and limitations of sampling, Methods of sampling: Random sampling: Simple or Unrestricted Random Sampling- Mixed or Stratified Random Sampling, Systematic or Quasi Random sampling - Multistage or Cluster Random Sampling -	16

Sept.	Sequential Random Sampling, Non - random sampling: Judgement or Purposive sampling-Convenience sampling accidental sampling — Quota sampling, Sampling and Non-sampling errors - Sample size Selecting an appropriate sampling technique. Module 4: Processing and Analysis of Data: Classification, Tabulation and Graphical presentation of socioeconomic data — An introduction to Statistical Analytical Tools — Measures of Central Tendency — Measures of Variation: absolute and relative measures — Quartile deviation, standard deviation, coefficient of variation- Skewness: meaning and Measurement (Karl Pearson's and Bowley's methods).	16
Oct.	Preliminaries of Computer Applications in Data organization & Data Processing, Introduction to spreadsheet application, features and functions, using formulas and functions, Data storing, Features for Statistical data analysis, Graphical representation of data, Generating charts/ graph and other features.	10

Class – TYBA, Semester – VI, Subject – Economics Course Code – ECORMC604, Paper –XVI – Research Methodology (4 Lectures Per Week)

Month	Unit to Be Completed	Total Lect.
Nov	Module 1: Statistical applications in research: Methods of studying Correlation- measurement of simple correlation: graphic method: scatter diagram - coefficient of correlation - Karl Pearson and rank correlation interpretation of $r = \pm 1$ Linear Regression analysis: meaning, regression lines, regression coefficients, regression equations, relationship between correlation and regression.	12
Dec	Analysis of Time Series – components –trend analysis- moving averages (3, 4 and 5 yearly)- method of least square. Module 2: Index numbers: Meaning – classification – problems encountered while constructing index numbers- uses and limitation of index numbers, Methods of constructing index numbers: Simple index: i) aggregate method ii) simple average of relative's method, Weighted index: Laspeyer's, Paache's and Fisher's index – weighted average of relative's method, Chain based index.	16
Jan	Concepts of Base shifting, splicing, and deflating, Consumer price index: meaning, need and construction — methods: aggregate expenditure method and family budget method. Module 3: Hypothesis formulation and Hypothesis Testing: Definition and functions of hypothesis — Criteria of workable hypothesis — forms and sources of hypothesis- Concepts in Testing of Hypothesis: Universe / Population, parameter and statistic,	16

Feb	Null and Alternative Hypotheses, Levels of Significance, critical region, Type I and Type II errors - Point and Interval Estimates. Module 4: Research Report Writing: Types of Research Report: Technical, Popular, Interim, Summary, Article- Format of a Research Report- Principles of writing the Research Report: Organization and Style - Contents-Styles of reporting- Steps in drafting Reports- Editing the final draft-Evaluating the final draft -Organization of the Research Report: Preliminaries, Contents of Report, Structuring the Report: Chapter format-Pagination- Identification.	16
1	Using quotations- Presenting footnotes –abbreviations- Presentation of	
March	tables and figures- Referencing- Documentation-Use and format of appendices- Indexing - Bibliography, Appendices.	10
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Dr N.A. MUHKUle.

SUBJECT: - ECONOMICS - VIII EVALUATION OF ECONOMIC IDEAS-I Semester -V ACADEMIC YEAR 2017-18 (4 Lectures Per Week)

MONTH	UNIT TO BE COMPLETED	TOTAL LECTURES
JUNE	UNIT – I: Pre-Classical School: Mercantilism: Main features. Physiocracy: Natural Order, Tableau Economique, Taxation. UNIT –II: Classical Period: Adam Smith: division of labour, theory of value, Capital Accumulation, Distribution, Views on international trade.	12
JULY	David Ricardo: Theory of value, Theory of Distribution, Doctrine of Rent, Views on international trade. Thomas r, Malthus: Theory of Population. Karl Marx: Materialistic Interpretation of History, Theory of value, Surplus Value, Profit and Crisis of Capitalism.	12
AUGUST	UNIT – III: Reconstruction and Neo-Classical: Jevons, Menger, Walara, Boham Bawerk, Pigou: welfare economics Marshall: Consumer's Surplus, external and internal economies, Quasi Rent,	12
SEPT.	Schumpeter: Role of entrepreneur and innovation UNIT – IV: Keynesian Ideas: The aggregate economy, Liquidity Preference Theory and Liquidity Trap, Marginal Efficiency of Capital, wage rigidities, underemployment equilibrium,	06
ост.	Role of Fiscal Policy: deficit spending and public works, Multiplier Principle.	06

SUBJECT: - ECONOMICS – VIII EVALUATION OF ECONOMIC IDEAS-II Semester -VI ACADEMIC YEAR 2017-18 (4 Lectures Per Week)

MONTH	UNIT TO BE COMPLETED	TOTAL LECTURES
NOVEMBER	UNIT – I: Economic Thought of Koutilya: Koutilya on Economic Policies, Welfare State, Principal of Taxation. UNIT – II: Economic Ideas of Dadabhai Naoroji, Ranade, Gokhale, R.C.Datt and Agarkar: Dadabhai Naoroji's Theory of Drain.	. 12
DECEMBER	Ranade's case of Protection G.K. Gokhale on development and welfare R.C. Dutta on Imperialism, Land Tax and Public Finance Gopal Ganesh Agarkar.	12
JANUARY	UNIT – III: Economic Ideas of Phule, Gandhi and Ambedkar: Mahatma Phule's views on agriculture, reasons of farmer's poverty Self Sufficient Village Economy, Appropriate Technology, Containment of Wants, Bread Labour, Dignity of Labour, Trusteeship, Swadeshi, Women Empowerment, Sarvodaya,	12
FEBRUARY	Role of the State, Relevance of Gandhian Economic ideas in present contest. Ambedkar's case for state socialism, Problems of Rupee, Public Finance. UNIT – IV: Nobel Prize Winners in Economics: Myrdal (1974), Robert A. Mundell (1999), A. K. Sen (1998),	06
MARCH	Joseph Stiglitz (2001), Paul Krugman (2008)	06

Paul) S.D. Pain/ S.N. lohakare (H.O.D.)

SUBJECT: - ECONOMICS – IX EXPORT MANAGEMENT-I Semester -V ACADEMIC YEAR 2017-18 (3 Lectures Per Week)

MONTH	UNIT TO BE COMPLETED	TOTAL LECTURES
JUNE	UNIT-I: Significance of export: Export Management as a profession, nature and scope of export management, functions and qualities required by an export manager.	12
JULY	Composition and direction of export of India since 1991. UNIT-II: Production Design Strategies: Product Design Strategy, Product positioning, Branding and its significance.	12
AUGUST	Brand Piracy. UNIT-III: Regulation of Foreign Trade: Meaning and objectives of Tariff and non-Tariff barriers, changes in tariff and non-tariff barriers since 1991.	12
SEPT.	UNIT-IV: International Trade Agreement: WTO, SAARC, ASEAN.	10
ост.	International Trade Agreements: UNCTAD, EU & BRICS.	06

SUBJECT: - ECONOMICS - IX EXPORT MANAGEMENT - II Semester-VI ACADEMIC YEAR 2017-18 (3 Lectures Per Week)

MONTH	UNIT TO BE COMPLETED	TOTAL LECTURES
NOVEMBER	UNIT-I: Tapping Foreign Market: Tapping Foreign Market, Trade delegation, Trade Authority of India, Exhibition, Trade through Trade Fairs and Festivals.	12
DECEMBER	ITPO Maintaining Foreign Office. UNIT-II: Export pricing: Export Pricing – Meaning, Objectives, Cost factors- Pricing Strategies, Export Assistances, Calculation of FOB.	12
JANUARY	UNIT-II: Export Finance and Export Promotion: Pre shipment and post- shipment finance Bank assistances- ECGC-Exim Bank, Liberalized exchange rate mechanism, Export Bank assistances& Incentives.	12
FEBRUARY	EPZ, Commodity Boards Role of STC & MMTC UNIT-II: Export Document & Incentives: A) Letter of credit Types of letters of credit and utility. Certificate of Origin, Shipping Bill, Mate's Receipt, bill of lading,	10
MARCH	Shipping forwarding insurance customs inspection banking insurance. B) Incentives to Indian exporters since 1991	06

11112/2016 Dr. N.A. Mutkule.

Annual Teaching Plan Academic Year - 2017 - 2018 Subject - Foundation Course- Paper - I Class - FYBA, Semester - I (3 Lectures Per Week)

Month	Unit to Be Completed	Total Lect.
June	<u>Unit-1</u> : Over of Indian society: Understand the multi- cultural diversity of Indian society through its demographic composition:	04
	Population distribution according to religion, caste& gender; Appreciate the concept of linguistic diversity in relation to the Indian situation. Understand regional variations according to rural, urban & tribal characteristics; Understanding the concept of diversity as difference.	
July	<u>Unit-2</u> : Concept of disparity-1: Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female feticide (decline sex ratio), and portrayal of women in media.	13
# 1	Appreciate the inequalities faced by people with disabilities and understand the understand the issues of people with physical and mental disabilities.	
Aug.	<u>Unit – 3</u> : Concept of disparity-2: Examine inequalities manifested due to the caste system & inter- group conflicts arising thereof; Understand intergroup conflicts arising out of communalism; Examine the causes & effects of conflicts arising out of regionalism & linguistic differences.	13
Sept.	<u>Unit – 4</u> : The Indian Constitution: Philosophy of the constitution as set out in the preamble; The structure of the constitution- the preamble, main body & schedules; Fundamental duties of the Indian citizen; tolerance, peace & communal harmony as crucial values in strengthening the social fabric of Indian society; Basic features of the constitution.	12
Oct.	<u>Unit - 5</u> : Significant aspects of political processes: The party system in Indian politics; Local self Govt. in urban & rural areas: the 73 rd & 74 th amendments and their implications for inclusive politics; Role & significance of women in politics.	06

Subject - Foundation Course- Paper - II Class - FYBA, Semester - II (3 Lectures Per Week)

Month	Unit to Be Completed	Total Lect.
Nov.	<u>Unit-1</u> : Globalization and Indian society: Understanding the concept liberalization, privatization & globalization: Growth of information technology & communication & its impact manifested in everyday life impact of globalization on industry; changes in employment & increasing migration.	10
Dec.	changes in agrarian sector due to globalization. rise in corporate farming &increasing in farmer's suicide. <u>Unit-2</u> : Human Rights: Concept of human rights; origin & evolution of the concept: The universal declaration of human rights; Human rights constituents with special reference to fundamental rights stated in the constitution.	10
Jan.	<u>Unit – 3:</u> Ecology: Concept of Ecology & Environment: Ecosystems-their structure & functions; food chain & food webs & ecological pyramids; Environmental degradation- causes & impact on human life; Sustainable development- concept & components.	12
Feb.	<u>Unit - 4</u> : Understanding Stress & Conflict: Causes of stress & conflict in individuals & society; Agents of socialization and the role played by them in developing the individual: significance of values, ethics & prejudices in developing the individual; stereotyping& prejudice as significant factors in causing conflicts in society; aggression and violence as the public expression of conflict.	12
March	<u>Unit – 5</u> : Managing stress & conflict in contemporary society: Types of conflicts & use of coping mechanism for managing stress. Maslow's theory of self- actualization. Different methods of responding to conflicts in society. conflict-resolution & efforts towards building peace & harmony in society.	06

Mr.s.M. Lohawar

Subject - Foundation Course- Paper - III Class - SYBA, Semester - III (3 Lectures Per Week)

Unit to Be Completed	Tota Lect.
 Module 1: Human Rights Provisions, Violations and Redressal: A. Scheduled Castes- Constitutional and legal rights, Forms of violations, Redressal mechanisms. B. Scheduled tribes- Constitutional and legal rights, Forms of violations, Redressal mechanisms. C. Women- Constitutional and legal rights, Forms of violations, Redressal mechanisms. D. Children- Constitutional and legal rights, Forms of violations, Redressal mechanisms. 	08
 E. People with Disabilities, Minorities, and the Elderly population-Constitutional and legal rights, Forms of violations, Redressal mechanisms. Module 2: Dealing with Environmental Concerns: A. Concept of Disaster and general effects of Disasters on human life-physical, psychological, economic and social effects. B. Some locally relevant case studies of environmental disasters. C. Dealing with Disasters - Factors to be considered in Prevention, Mitigation (Relief and Rehabilitation) and disaster Preparedness. 	12
 D. Human Rights issues in addressing disasters- issues related to compensation, equitable and fair distribution of relief and humanitarian approach to resettlement and rehabilitation. Module 3: Science and Technology I: A. Development of Science- the ancient cultures, the Classical era, the Middle Ages, the Renaissance, the Age of Reason and Enlightenment. B. Nature of science- its principles and characteristics; Science as empirical, practical, theoretical, validated knowledge. 	12
	 Module 1: Human Rights Provisions, Violations and Redressal: A. Scheduled Castes- Constitutional and legal rights, Forms of violations, Redressal mechanisms. B. Scheduled tribes- Constitutional and legal rights, Forms of violations, Redressal mechanisms. C. Women- Constitutional and legal rights, Forms of violations, Redressal mechanisms. D. Children- Constitutional and legal rights, Forms of violations, Redressal mechanisms. E. People with Disabilities, Minorities, and the Elderly population-Constitutional and legal rights, Forms of violations, Redressal mechanisms. Module 2: Dealing with Environmental Concerns: A. Concept of Disaster and general effects of Disasters on human life-physical, psychological, economic and social effects. B. Some locally relevant case studies of environmental disasters. C. Dealing with Disasters - Factors to be considered in Prevention, Mitigation (Relief and Rehabilitation) and disaster Preparedness. D. Human Rights issues in addressing disasters- issues related to compensation, equitable and fair distribution of relief and humanitarian approach to resettlement and rehabilitation. Module 3: Science and Technology I: A. Development of Science- the ancient cultures, the Classical era, the Middle Ages, the Renaissance, the Age of Reason and Enlightenment. B. Nature of science- its principles and characteristics; Science as

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D. Science in everyday life- technology, its meaning and role in development; Interrelation and distinction between science and technology	
Module 4: Soft Skills for Effective Interpersonal Communication:	
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and Body Language.	* , * '
Part – B:	
Formal and Informal Communication - Purpose and Types.	
III) Preparing for Group Discussions, Interviews and Presentations.	
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I) Leadership Skills and Self-Improvement - Characteristics of Effective Leadership.	
II) Styles of Leadership and Team-Building.	1
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	development; Interrelation and distinction between science and technology. Module 4: Soft Skills for Effective Interpersonal Communication: Part - A: I) Effective Listening - Importance and Features. II) Verbal and Non-Verbal Communication; Public-Speaking and Presentation Skills. III) Barriers to Effective Communication; Importance of Self-Awareness and Body Language. Part - B: I) Formal and Informal Communication - Purpose and Types. II) Writing Formal Applications, Statement of Purpose (SOP) and Resume. III) Preparing for Group Discussions, Interviews and Presentations. Part - C: I) Leadership Skills and Self-Improvement - Characteristics of Effective Leadership.

Annual Teaching Plan Academic Year - 2017 - 2018 Subject - Foundation Course- Paper - IV Class - SYBA, Semester - IV (3 Lectures Per Week)

Month	Unit to Be Completed	Tota Lect
Nov.	 Module 1: Significant, contemporary Rights of Citizens: A. Rights of Consumers-Violations of consumer rights and important provisions of the Consumer Protection Act, 2016; Other important laws to protect consumers; Consumer courts and consumer movements. B. Right to Information- Genesis and relation with transparency and accountability; important provisions of the Right to Information Act, 2005; some success stories. C. Protection of Citizens'/Public Interest-Public Interest Litigation, need and procedure to file a PIL; some landmark cases. 	08
Dec.	D. Citizens' Charters, Public Service Guarantee Acts.	
	Module 2: Approaches to understanding Ecology: A. Understanding approaches to ecology- Anthropocentrism, Biocentrism and Eco centrism, Ecofeminism and Deep Ecology.	12
	B. Environmental Principles-1: the sustainability principle; the polluter pays principle; the precautionary principle.	y
	C. Environmental Principles-2: the equity principle; human rights principles; the participation principle.	
Jan.	Module 3: Science and Technology II: Part - A: Some Significant Modern Technologies, Features and Applications:	
	i. Laser Technology- Light Amplification by Stimulated Emission of Radiation; use of laser in remote sensing, GIS/GPS mapping, medical	
	ii. Satellite Technology- various uses in satellite navigation systems, GPS, and imprecise climate and weather analyses. iii. Information and Communication Technology- convergence of various technologies like satellite, computer and digital in the information revolution of today's society.	12
	 iv. Biotechnology and Genetic engineering approach medicine, pharmaceuticals and agriculture; genetically modified plant, animal and human life. v. Nanotechnology- definition: the study, control and application of phenomena and materials at length scales below 100 nm; uses in medicine, military intelligence and consumer products. 	

	Part B: Issues of Control, Access and Misuse of Technology.	
Feb.	Module 4: Introduction to Competitive Examinations: Part - A: Basic information on Competitive Examinations- the pattern, eligibility criteria and local centres: i. Examinations conducted for entry into professional courses - Graduate Record Examinations (GRE), Graduate Management Admission Test GMAT), Common Admission Test (CAT) and Scholastic Aptitude Test (SAT). ii. Examinations conducted for entry into jobs by Union Public Service Commission, Staff Selection Commission (SSC), State Public Service Commissions, Banking and Insurance sectors, and the National and State Eligibility Tests (NET / SET) for entry into teaching profession.	12
March	Part – B: Soft skills required for competitive examinations: i. Information on areas tested: Quantitative Ability, Data Interpretation, Verbal Ability and Logical Reasoning, Creativity and Lateral Thinking. ii. Motivation: Concept, Theories and Types of Motivation. iii. Goal-Setting: Types of Goals, SMART Goals, Stephen Covey's concept of human endowment. iv. Time Management: Effective Strategies for Time Management. v. Writing Skills: Paragraph Writing, Report Writing, Filing an application under the RTI Act, Consumer Grievance Letter.	08

Mr. 8. M. Lohostar